

College: M.L. Dahanukar College of commerce

Teaching plan Teacher's course plan 2021-2022

Subject: **Commerce-I** Department: commerce

Class: FY B.Com

Office hours: 7:30 am – 12.30 pm

Lecture hours: 48 min per lecture

3 lectures on every division per week

Name of the teachers: Siddhi Kadam

Basic course information: Title- Commerce -I

Outline of lecture schedule: 30 weeks

First term		Semester I 33 lectures 15 weeks		
Sr. No.	Topic	Sub-topics	Number of lectures	Number of weeks
1.	Module-I Business	Concept , Function,	1	july
		Significance of business, scope	1	(3 weeks)
		Traditional and Modern concept	1	
		Steps in setting business objectives	1	
		Classification of business objectives	2	
		Reconciliation of Economic & Social objective	1	
		New Trends in Business	2	
2.	Module- II Business Environment	Introduction , importance	2	1 week of july and 2 weeks of August
		Interrelationship between business & Environment	1	(3weeks)
		Current Trends in the World	2	

		WTO	2	
		Trading blocks & their impact on Indian business	1	
3.	Module – III	Business planning process	1	2 weeks of aug and 1 week of sep (3 weeks)
	Project Planning	Project planning, project report, feasibility study types & its importance	3	
		Concept & stages of Business Unit promotion	1	
		Location – factors determining location &	1	
		Role of Government in promotion	1	
		Licensing & registration procedure	1	
		Filling returns & other documents		
		Other important legal provision	1	
4	Module - IV.	Concept of Entrepreneurship , factors contributing to its growth		2 weeks of sep (06Lectures)
		Entrepreneur & manager	1	
		Entrepreneur and Intrapreneur	1	
		Types of entrepreneurs	1	
		Entrepreneurship training & development centres in India	1	
		Incentives to entrepreneurs in India		
		Women entrepreneurs problems	1	
		And promotion	1	
Semester Examination II				
5	Module - V	Concept of services, characteristics ,	1	

	Concept of services	scope & classification of services, importance of service sector in the Indian context consumer expectations for services mix, product , place, price, promotion process of services delivery physical evidence & people market research & service development cycle, managing demand & capacity opportunities & challenges in service sector	1 1 1 1 1 1 1 1	Nov 2 Weeks Dec 1 week (09 Lectures)
6	Module - VI. Retailing	Organized & unorganized retailing Trends in retailing & growth of organized Retailing Survival strategies for unorganized retailers Store format , non- store format Store planning , design & layout Scenario in India & Global- context- prospects & challenges in India Mall management – Retail Franchising FDI in retailing , carrers in retailing	1 1 1 1 1 2 1 1	Dec 2 week Jan 1week (09 Lectures)
7	Module -VII Recent trends in	ITES- concept & scope of BPO, KPO, LPO & ERP ATM, Debit & credit cards, internet banking,	2 2 2	Jan 3

PTVA's
M.L. Dahanukar College of commerce
Teaching plan (Teacher's course plan)
Revised Syllabus of course of F.Y.B.Com Programme at Semester I
For the Academic Year- 2021-2022

Sub: Business Communication- I

Department: English

College

Working Hours: 7:30 am – 12.30 pm

Lecture hours: 48 mins /lecture

4 lectures 1

Tutorial per division/per week

Load Shared by: Mr. Shuddhodhan B. Athwale & Mr. Somnath R. Deshmukhya

Objectives:

- 1) To develop awareness of the complexity of the communication process
- 2) To develop effective listening skills in students so as to enable them to comprehend instructions and become a critical listener
- 3) To develop effective oral skills so as to enable students to speak confidently interpersonally as well as in large groups
- 4) To develop effective writing skills so as enable students to write in clear, concise, persuasive and audience cantered manner
- 5) To demonstrate effective use of communication technology

Expected Outcome:

After successful completion of the course the learner should be able to enhance his Listening, Speaking, Reading and Writing skills to meet the challenges of the world

Supplies: College library, Private publishers' books, Personal material, Internet

Sr. No	Module/Topic	Mr S. R. Deshmukhya	Mr S. B. Athwale	No. of Lectures	Week	Tutorial
1	Unit 01: Theory of Communication Concept of Communication	Models of Communication – Linear/ Interactive	Meaning, Definition, Process	2	1	Self-Introduction
2		Models of Communication - Transactional/ Shannon and Weaver	Need, Feedback, Emergence of Communication as a key Concept in the corporate and Global World	2	2	Self-Introduction

3	Problems in Communication/ Impact of Technology enabled Communication	Physical, Semantic, Language Barriers	Types- Internet, Blogs, E-mail, Moodle,	2	3	Situational Role Play
4		Socio-cultural Barriers	Social Media (Facebook, Twitter, and Whatsapp- Advantages and Disadvantages)	2	4	Situational Role Play
5	Communication at Workplace/Listening/Problems in Communication	Socio-Cultural, Psychological Barriers	Communication at Workplace: Channels - Formal and Informal— Vertical	2	5	Remedial Grammar
6		Ways to overcome these barriers	Horizontal, Diagonal, Grapevine,	2	6	Remedial Grammar
7		Importance of Listening Skills, Obstacles to Listening	Methods – Verbal	2	7	Speaking Skills,
8		Cultivating Good Listening Skills	Methods – Non Verbal (including Visual), Business Etiquettes	2	8	Speaking Skills
9	Business Correspondence/ Business Ethics	Parts, Structure, Statement of Purpose	Ethics at workplace - Importance of Business Ethics	2	9	Writing Skills
10		Letter of Recommendation Job Application Letter	Personal Integrity at the workplace Business Ethics and media	2	10	Writing Skills
11		Resume with samples,	Computer Ethics Corporate Social Responsibility	2	11	Soft Skills – EQ

12	Unit 2: Business Correspondence	Letter of appointment, Letter of Acceptance Job Offer	Lay-outs, Full Block, Principles of Effective Letter Writing,	2	12	Conflict Management
13	Theory of Business Letter Writing	Letter of Appreciation, Letter of Resignation	Principles of Effective E-mail Writing	2	13	Time Management
14	Unit 03: Language and Writing Skills	Commercial Terms Used in Business Communication Practice Letter Writing	Developing an idea, using appropriate linking devices, etc Cohesion and Coherence etc	2	14	Student Presentations
15	Paragraph Writing	Revision	Revision	2	15	Student Presentations

Mr Shuddhodhan B. Athwale

Mr Somnath R. Deshmukhya

Asst. Professor, Dept. of English

Asst. Professor, Dept.of English

Suggested Books:

1. Agarwal, Anju D (1989) A practical Handbook for Consumers,IBH.
2. Alien, R.K. (1970) Organisational Management through Communication
3. Ashley, A. (1992) A Handbook of Commercial Correspondence, Oxford University Press
4. Banerjee, Bani P (2005)Foundation of Ethics in Management Excel Books

5. Basu, C. R. (1998) Business Organisation and Management, T.M.H. New Delhi.
6. Bhargava and Bhargava (1971) Company Notices, Meetings and Resolutions
7. Leslikar, Raymond V and Petit, John (1994) Business Communication: Theory and Application, Richard D.Irwin Inc. Illinois
8. M. Ashraf, Rizvi (2006) Effective Technical Communication, Tata Mcgraw Hill, New Delhi.
9. Netiquette: Rules of Behaviour on the Internet , M.D. Roblyer, A.H. Doering, Pearson Allyn Bacon Prentice Hall
10. Understanding Social Media, Damian Ryan.

<p>PTVA's M.L. Dahanukar College of commerce Teaching plan (Teacher's course plan) Revised Syllabus of course of F.Y.B.Com Programme at Semester II For the Academic Year- 2021-2022</p>	
<p>Sub: Business Communication- II</p>	
<p>Department: English</p>	<p>College Working Hours: 7:30 am – 12.30 pm</p>
<p>Lecture hours: 48 mins /lecture</p>	<p>4 lectures 1 tutorial per division/per week</p>
<p>Load Shared by: Mr Shuddhodhan B. Athwale & Mr Somnath R. Deshmukhya</p>	

Objectives:

- 1) To develop awareness of the complexity of the communication process
- 2) To develop effective listening skills in students so as to enable them to comprehend instructions and become a critical listener
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Supplies: College library, Private publishers' books, Personal material, Internet

Sr. No	Module/Topic	Mr S. R. Deshmukhya	Mr S. B. Athwale	No. of Lectures	Week	Tutorial
1	Unit 01:Group Communication: Interviews	Preparing for an Interview	Group Discussion	2	1	Group Discussion
2		Types of Interview-Selection, Appraisal	Need and Importance of Meetings, Conduct of Meeting, Group Dynamics	2	2	Group Discussion
3	Interviews / Meetings/ Conference	Grievance, Exit, Online	Role of the Chairperson, Role of the Participants	2	3	Group Discussion
4		Meaning and Importance of Conference	Drafting of the Notice, Agenda and Resolutions	2	4	Group Discussion
5	Committees and Conference/ Public Relation	Organising a Conference	Types of Secretaries- Company Secretary/Private Secretary, Functions of Secretaries	2	5	Group Discussion
6		Organising a Conference (Continues...)	Importance and Types of Committees	2	6	Book Reviews
7		Modern Methods Skype and Webinar	Meaning, Functions of PR Department	2	7	Book Reviews
8		Skype and Webinar	External Measures of PR	2	8	Book Reviews

9	Unit 02: Business Correspondence Trade Letters / Public Relation	Letters of Inquiry, Letters of Complaints, Claims, Adjustments	Internal Measures of PR	2	9	Book Reviews
10		Sales letters, Promotional leaflets, Fliers and practising sample letters	Crisis Management, Press Release	2	10	Book Reviews
11		Parts, Types	Consumer Grievance Redressal Letters, Letters under Right to Information (RTI) Act	2	11	Book Reviews
12	Unit 03: Language and Writing Skills Reports/ Business Proposal / Summarisation	Feasibility Reports	Drafting of Business Proposals	2	12	Mock Interviews
13		Investigative Reports	Drafting of Business Proposals continues....	2	13	Mock Interviews
14		Investigative Reports continues...	Identification of main and supporting/sub points, presenting these in cohesive manner	2	14	Mock Interviews
15		Revision	Revision	2	15	Mock Interviews & Revision

Mr Shuddhodhan B. Athwale
Mr Somnath R. Deshmukhya

Asst. Professor, Dept.of English
Asst. Professor, Dept.of English

Suggested Books:

1. Agarwal, Anju D (1989) A practical Handbook for Consumers, IBH.
2. Alien, R.K. (1970) Organisational Management through Communication
3. Ashley, A. (1992) A Handbook of Commercial Correspondence, Oxford University Press
4. Banerjee, Bani P (2005) Foundation of Ethics in Management Excel Books
5. Basu, C. R. (1998) Business Organisation and Management, T.M.H. New Delhi.
6. Bhargava and Bhargava (1971) Company Notices, Meetings and Resolutions
7. Leslikar, Raymond V and Petit, John (1994) Business Communication: Theory and Application, Richard D.Irwin Inc. Illinois
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9. Netiquette: Rules of Behaviour on the Internet , M.D. Roblyer, A.H. Doering, Pearson Allyn Bacon Prentice Hall
10. Understanding Social Media, Damian Ryan.

Department of Environmental Studies

Teaching Plan for the Academic Year 2021-2022

Class: F.Y.B.Com. Subject: Environmental studies

Total No. of Lectures Allotted: 60

**Name of the Teachers: Mrs. Chandana Chakraborti (3 lectures a Week) &
Ms. Kirti Ranjane (1 lecture a week)**

Semester: II

	Examinations and Assessment		
April 2021	Examinations and Assessment		

College: M.L. Dahanukar College of commerce

Teaching plan Teacher's course plan 2021-2022

Online Lectures on Google Meet (Official)

Subject: Accountancy & Financial Management-I

Semister : I

Department: Accountancy

Class: F.Y B.Com

Office hours: 7:30 am – 12.30 pm

Lecture hours: 50 min per lecture

Name of the teachers:

Dr. (Dr. Sahifa Mazgaonkar) (2 lectures Per Division per week on five divisions= 10 lectures)

Munesh Save (1 lectures Per Division per week on five divisions= 5 lectures)

Sumita Madav (1 lectures Per Division per week on five divisions= 5 lectures)

Outline of lecture schedule: 15 weeks

First term		Semester I		60 lectures 15 weeks	
Sr No	Topic	Sub-topics	No. Lect	Number of week	
1.	Module- I Accounting standard issued by ICAI and inventory valuation	Ms. Sumita Madav Introduction on AS-1 Disclosure of Accounting Policies, meaning , features, Fundamental Accounting Assumptions, factors influencing the choice of accounting policies	2	August 2 weeks	02 lectures

		<p><u>Dr. Sahifa Mazgaonkar</u></p> <p>AS- 2 Valuation of Inventories, meaning , items covered and ignored from the scope of AS-2 , features of AS-2</p>	2	<p>August</p> <p>1 weeks</p> <p>02 lectures</p>
		<p><u>Munesh Save</u></p> <p>AS-9 Revenue Recognition, meaning , effects of uncertainties on recognition of revenue, meaning of proportionate and completed service method, features of AS-9</p>	2	<p>August</p> <p>2 weeks</p> <p>02 lectures</p>
		<p><u>Dr. Sahifa Mazgaonkar</u></p> <p>Inventory Valuation: Introduction, Importance of Stock valuation, FIFO Method, Advantages and Disadvantages and practical questions based on FIFO method</p>	9	<p>August</p> <p>3Weeks</p> <p>06 Lectures</p> <p>September</p> <p>2 weeks</p> <p>03 lectures</p>
		<u>Total Lectures</u>	15	

2.	Module II Final Accounts	<u>Munesh Save</u> Expenditure : Capital and Revenue Receipts : Capital and Revenue Adjustments and closing entries Final Accounts of Manufacturing concerns (proprietary firm)	2 2 2 9	August 2 Weeks 02 Lectures September 4 Week 04 Lectures October 4Weeks 04 Lecture November 4 weeks 04 Lectures (14 Lectures)
3.	Module III Departmental Accounts	<u>Dr. Sahifa Mazgaonkar</u> Meaning Basis of allocation of expenses and incomes/receipts Inter departmental transfer: at cost and invoice price Stock reserve Departmental trading and profit & loss a/c & Balance sheet	1 2 2 2 8	September 3 Weeks 05 Lectures October 4 Weeks 08 Lectures November 1 week 02 lectures (15 Lectures)

2.	Module - IV Accounting of Hire Purchase	Sumita Madav Meaning Calculation of interest Accounting of Hire purchase by asset purchase method on full cash price Journal entries, ledger accounts and disclosure in balance sheet for hirer and vendor (excluding default, repossession and calculation of cash price))	1 2 2 10	August 2 Weeks 02 Lectures September 4 Week 04 Lectures October 4Weeks 04 Lecture November 4 weeks 04 Lectures (14 Lectures)
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College: M.L. Dahanukar College of commerce

Teaching plan Teacher's course plan 2021-2022

Online Lectures on Google Meet (Official)

Subject: Accountancy & Financial Management-II

Semister : II

Term : IInd

Department: Accountancy

Class: F.Y B.Com

Office hours: 7:30 am – 12.30 pm

Lecture hours: 50 min per lecture

Name of the teachers:

Dr. (Dr. Sahifa Mazgaonkar (2 lectures Per Division per week on five divisions= 10 lectures)

Munesh Save (1 lectures Per Division per week on five divisions= 5 lectures)

Sumita Madav (1 lectures Per Division per week on five divisions= 5 lectures)

Outline of lecture schedule: 15 weeks

Second term		Semester V		60 lectures 15 weeks	
Sr No	Topic	Sub-topics	No. Lect	Number of week	
1.	Module- I	Dr. Sahifa Mazgaonkar		January 21	
	Accounting from incomplete records	Introduction	3	3 weeks	
		Problems on preparation of final accounts of Proprietary trading concern (conversion method)	12	03 Lectures	February 21
					4 weeks
					04 lectures
					March 21
				04 lectures	April 21
				04 Lectures	
					(15 Lectures

2.	Module II Consignme nt Accounts	<u>Munesh Save</u> Accounting of consignment transactions Valuation of stock Invoicing of goods at higher price (excluding overriding commission, normal/abnormal losses)	8 7	January 21 3 weeks 03 Lectures February 21 4 weeks 04 lectures March 21 04 lectures April 21 04 Lectures (15 Lectures)
3.	Module III Branch Accounts	<u>Ms. Sumita Madav</u> Meaning/Classification of Branch Accounting for Dependent Branch not maintaining full books : debtors method , Stock and debtors method	3 12	January 21 3 weeks 03 Lectures February 21 4 weeks 04 lectures March 21 04 lectures April 21 04 Lectures

				(15 Lectures
2.	Module - IV Fire Insurance Claim	<u>Dr. Sahifa Mazgaonkar</u> Computation of of Loss of stock by fire Ascertainment of claim as per the Insurance policy (exclude : loss of profit and consequential loss)	10 5	January 21 3 weeks 03 Lectures February 21 4 weeks 04 lectures March 21 04 lectures April 21 04 Lectures (15 Lectures

M.L. Dahanukar College of Commerce

Teachers: Dr.D.M.Doke, N.M.Pagar, S.T.Raut

Classes: F.Y.B.Com.Division A,B,C,D,and E

Office hours:7.30 am to 12.00 am

Lecture Hours: 48 minuts per lecture

Subject: Mathematics and Statistics

Teaching Plan of Maths and Stats Sem I (2021-2022)

Date	Maths Topics	Total	No of Lecturs
	<u>Unit 2:Permutation, Combination and LPP</u>	<u>Unit 2 = 15</u>	-
2 to 7 July	Factorial Notation, Fundamental principle of counting		1
9 to 13 July	Fundamental principle of counting, Examples		2
16 to 21 July	Permutation as arrangement, Simple examples		2
23 to 27 July	Combination as selection		2
30 July to 4 August	Combination as selection, Simple examples		2
6 August to 10 August	Relation between $n C r$ and $n P r$		2

13 to 18 August	Examples of n C r and n P r		2
20 to 24 August	Examples on commercial application of permutation and combination.		2
27 August to 1 September	Unit I: Shares and Mutual Funds : Concept of share	Unit 1 = 15	2
	-		-
10 to 12 September	Face value, market value		2
13,14 and 15 Sept.	Kurukshetra		
18 to 20 Sept.	dividend, equity shares, preferential shares		2
21 to 23 Sept.	Bonus shares. Simple examples.		2
24 to 27 Sept.	Mutual Funds: Simple problems on calculation of Net income after considering entry load		2
28 to 29 Sept.	(Ganash festival)Holiday		

1 to 3 October	Dividend, change in Net Asset Value (N.A.V.) and exit load.		2
4 to 5 October	Averaging of price under the Systematic Investment Plan (S.I.P.)		2
6 to 7 October	S.I.P problems		1
8 October onword	Revision and Paper checking		

Teaching Plan Sem II (2021-2022)

Date	Maths Topics		
	Unit I : Functions, Derivatives and Their Applications		
26 to 27 Nov	Constant function, linear function, x^n , e^x , a^x , $\log(x)$ functions	15	1
28 to 30 Nov.	Demand, Supply, Total Revenue, Average Revenue, Total cost, Average cost		1
1 to 3 Dec.	Profit function, Equilibrium Point, Break-even point		1
5 to 10 Dec.	Derivative as rate measure, Derivative of x^n , e^x , a^x , $\log x$		2

13 to 17 Dec.	Rules of derivatives: Scalar multiplication, sum, difference, product rule		2
19 to 21 Dec	Quotient rule , Simple problems.		1
22 to 25 Dec	-		
26 Dec. to 1 Jan	<u>Christmas Vacation</u>		
	-	-	-
2 to 7 jan	Second order derivatives , Applications of derivative ,Marginal cost		2
9 to 14 Jan	Marginal Revenue , Elasticity of Demand		2
16 to 23 Jan	Maxima Minima for functions in Economics and Commerce.		3
26 to 28 Jan	Unit II: Interest and Annuity:Simple Interest ,		1
30 jan to 4 Feb	Compound Interest		2
6 Feb to 11 Feb	Annuity Immediate and its Present value		2
13 Feb to 18 Feb			2
	Future value	15	

20 Feb to 25 Feb	(EMI) using reducing balance method & amortization of loans.	2
26 Feb to 28 Feb	Stated Annual Rate & Affective Annual Rate Perpetuity and its present value.	2
1 March to 7 March		2
8 to 14 March	Simple problems involving up to 4 time periods.	2
14 March onwards	Revision	

Teaching Plan Sem I (2021-2022)

Date	Stats Topics	Allocated lectures	Total lectures	Tutorial
	<u>Unit III: Summarization Measures:</u>	-	<u>15</u>	
2 to 7 July	Measures of Central Tendencies: Definition of Average, Types of Averages:	2		

9 to 13 July	Arithmetic Mean, Median, and Mode for grouped as well as ungrouped data.	3		Tut 1
16 to 21 July	Quartiles, Deciles and Percentiles. Using Ogive locate median and Quartiles. Using Histogram locate mode. Combined and Weighted mean.	3		Tut 2
23 to 27 July	Measures of Dispersions: Concept and idea of dispersion.	2		
30 July to 4 August	Various measures Range, Quartile Deviation, Mean Deviation	3		Tut 3
6 August to 10 August	Standard Deviation, Variance, Combined Variance.	2		Tut 4
	<u>Unit IV: Elementary Probability Theory:</u>	-	-	
13 to 18 August	Probability Theory: Concept of random experiment/trial and possible outcomes; Sample Space and Discrete Sample Space; Events their types, Algebra of Events	3	15	Tut 5
20 to 24 August	Mutually Exclusive and Exhaustive Events, Complimentary events. Classical definition of Probability, Addition theorem (without proof),	3		

	conditional probability.			
27 August to 1 September	Independence of Events: $P(A \cap B) = P(A) P(B)$. Simple examples.	3		
10 to 12 September	Random Variable: Probability distribution of a discrete random variable; Expectation and Variance of random variable,	3		Tut 6
13,14 and 15 Sept.	Kurukshetra			
18 to 20 Sept.	simple examples on probability distributions.	3	15	Tut 7
	<u>Unit V: Decision Theory:</u>			
21 to 23 Sept.	Decision making situation, Decision maker, Courses of Action, States of Nature, Pay-off and Pay-off matrix; Decision making under uncertainty, Maximin	3		Tut 8
24 to 27 Sept.	Maximax, Minimax regret and	3		Tut 9
28 to 29 Sept.	(Ganash festival)Holiday			

1 to 3 October	Laplace criteria; simple examples to find optimum decision.	3		
4 to 5 October	Formulation of Payoff Matrix. Decision making under Risk, Expected Monetary Value (EMV)	3		Tut 10
6 to 7 October	Decision Tree; Simple Examples based on EMV. Expected Opportunity Loss (EOL), simple examples based on EOL.	3		
8 October onword	Revision and Paper checking			

Teaching Plan Sem II (2021-2022)

Date	Stats Topics			Tutorial
	Unit III: Bivariate Linear Correlation and Regression			
26 to 27 Nov	Correlation Analysis: Meaning, Types of Correlation, Determination of Correlation:	2		
28 to 30 Nov.	Scatter diagram, Karl Pearson's method of Correlation Coefficient (excluding Bivariate	2	15	Tut 1

1 to 3 Dec.	Frequency Distribution Table) and Spearman's Rank Correlation Coefficient.	3		
5 to 10 Dec.	Regression Analysis: Meaning, Concept of Regression equations, Slope of the	3		Tut 2
13 to 17 Dec.	Regression Line and its interpretation. Regression Coefficients (excluding Bivariate	3		
19 to 21 Dec	Frequency Distribution Table), Relationship between Coefficient of Correlation and	2		Tut 3
22 to 25 Dec	-			
26 Dec. to 1 Jan	<u>Christmas Vacation</u>			
	Unit IV : Time series and Index Numbers			
2 to 7 jan	Time series: Concepts and components of a time series. Representation of trend by Freehand Curve Method	2		Tut 4
9 to 14 Jan	Estimation of Trend using Moving Average Method and Least Squares Method (Linear Trend only)	2		
16 to 23 Jan	Estimation of Seasonal Component using SimpleArithmetic Mean for Additive Model only (For Trend free data only).	2	15	Tut 5

26 to 28 Jan	Concept of Forecasting using Least Squares Method. Index Numbers: Concept and usage of Index numbers, Types of Index numbers,	2		Tut 6
30 jan to 4 Feb	Aggregate and Relative Index Numbers, Lasperye's, Paasche's, Dorbisch-Bowley's, Marshall-Edgeworth and Fisher's ideal index numbers,	2		Tut 7
6 Feb to 11 Feb	Time Reversal Test and Factor Reversal Test. Chain Base Index Nos. Shifting of Base year.	3		
13 Feb to 18 Feb	Cost of Living Index Numbers, Concept of Real Income, Concept of Wholesale Price Index Number. (Examples on missing values should not be taken)	2		Tut 8
20 Feb to 25 Feb	Unit V: Elementary Probability Distributions Discrete Probability Distribution: Binomial(Properties and applications only, no derivations are expected)	4		Tut 9
26 Feb to 28 Feb	Poisson Distribution	4		Tut 10
			15	

1 March to 7 March	Normal Distribution with properties	4		
8 to 14 March	Exampals of Binamial, Poisson and Normal distribution	3		
14 March onwords	Revision			

M.L. Dahanukar College of commerce
Teaching plan 2021-2022

Subject: **Business Economics I**

Department: **Economics**

Class: F.Y B.Com

Office hours: 7:30 am – 12.30 pm

Lecture hours: 48 min per lecture

3 lectures on every division per week

Name of the teacher: **Mr. RAKESH ANIL PISE** 2 lectures on every division per week

Name of the teacher: **Mrs. RACHANA JOSHI** 1 lecture on every division per week

First term Semester I				
Sr. No.	Topic	Sub-topics	Number of lectures	Number of weeks
1.	Module - I Demand Analysis	Introduction Scope of Business Economics Importance of Business Economics Basic tools Opportunity cost Principle Incremental and Marginal Concept	10	July 20 August -20 Sept -20 Teach by Prof.

		<p>Basic Economic relation</p> <p>Functional Relations</p> <p>Equations – Total , Average and marginal analysis in decision making.</p> <p>The basics of market demand,</p> <p>Market supply and equilibrium price</p> <p>Shift in the demand and supply curve and equilibrium</p>		Rachana Joshi
2.	<p>Module II</p> <p>Demand Analysis</p>	<p>Demand Function: Nature of demand curve under different markets:</p> <p>1) Perfect Competition</p> <p>2) Monopoly & Monopolistic Competition</p> <p>3) Oligopoly</p> <p>Meaning & Types of Elasticity of demand:</p> <p>Price & Income Elasticity of demand</p> <p>Cross & promotional E.D.</p> <p>Measurement of Elasticity of demand</p> <p>Percentage Method</p> <p>Geometric Method</p> <p>Arc & Total Outlay Method</p> <hr/> <p>Relationship Between elasticity of demand and revenue concepts</p> <p>Demand Forecasting:</p> <p>Meaning, Significance</p>	15	<p>July-20</p> <p>4 weeks</p> <p>(08 Lectures)</p> <p>Teach by Mr. Rakesh Pise</p> <hr/>

	Module – III SUPPLY AND PRODUCTION DECISION	<p>Survey Method</p> <p>Graphical & Least square statistical method</p> <p>Simple linear regression</p> <p>Production function:</p> <p>Short run analysis with Law of variable proportions</p> <p>Production Function with two variable inputs</p>	10	<p>August -20 (06 Lecture)</p> <p>August -20 (02 Lecture)</p>
3.	Module – III SUPPLY AND PRODUCTION DECISION	<p>Iso- quants</p> <p>Ridge lines and least cost combination of inputs</p> <p>Long run production function & Law of Return to scale</p> <p>Expansion Path</p> <p>Economies of scale</p> <p>Diseconomies of scale</p> <p>Economies of scop</p>		<p>Sep.-20 (04 Lecture)</p>
	Module – IV COST OF PRODUCTION	<p>Cost concept:</p> <p>Accounting , Economic, Implicit & Explicit cost</p> <p>Social and Private cost, Historical and replacement cost</p> <p>Sunk , incremental ,Fixed and variable Total, average and marginal cost</p> <p>Cost output relationship in the short run and long run</p> <p>Extensions of cost analysis:</p> <p>Cost reduction through experience LAC and Learning curve</p> <p>Break even analysis</p>	10	<p>Sep. 20 (04 Lecture)</p> <p>THIS MODULE SHARE WITH PROF. RACHANA JOSHI</p>

M.L. Dahanukar College of commerce

Teaching plan 2021-2022

Subject: **Business Economics**

Department: **Economics**

Class: F.Y B.Com Sem.II

Office hours: 7:30 am – 12.30 pm

Rakesh Anil Pise

2 lectures on every division per week

Rachana Joshi

1 lectures on every division per week

First term		Semester II		
Sr. No.	Topic	Sub-topics	Number of lectures	Number of weeks
1.	Module – I Market structure	Introduction	10	Nov -20
		Perfect competition and monopoly models as two extreme cases	2	Mr. Rakesh Pise
		Profit maximization ,Firms supply curve	2	
		Short run and long run equilibrium of a firm and industry	2	Dec- 20
		Sources of monopoly power	2	Mr.Rakesh pise
		Short run and long run equilibrium of a firm under monopoly.	2	
2.	Model –II Pricing and output decisions	Monopolistic competition: Competitive and monopolistic elements of monopolistic competition	15	
			2	Dec. 20
			1	Jan 21
			2	

	under imperfect competition	Equilibrium of a firm under monopolistic competition Monopolistic competition versus perfect competition Excess capacity and inefficiency Debate over role of advertising Oligopolistic markets: key attributes of oligopoly Collusive and non collusive oligopoly market Price rigidity Cartels and price leadership model	2 1 1 1 2 1 2	Mr.Rakesh Pise Prof. Rachana Joshi
3.	Module - III Pricing Practices	Introduction & Objectives Cost oriented pricing method: cost plus pricing Marginal cost pricing Markup pricing Discriminating pricing Multiple product pricing Transfer pricing	10 2 2 1 1 2 1 1	Feb.21 & March 21 (1 st week) Mr.Rakesh pise
4	Module - IV Evaluating capital project	Meaning and importance of capital budgeting Steps in capital budgeting Techniques of investment appraisal	10 2 1 1	March -21 Mr.Rakesh Pise

		Payback period method	2	Shared with Prof. Rachana Joshi
		Net present value method	2	
		Internal rate of return method	2	

Teaching Plan for the Academic Year 2021-2022

Class: F.Y.B.Com. Subject: Foundation Course

Total No. of Lectures Allotted: 60

Semester: I

Month	Name of the Topic	No. of Lectures	Total lectures of the month (Environmental Studies)
June 2020	<p><u>Unit- I Overview of Indian Society</u> <u>(5 Lectures)</u></p> <p>iii) Understanding the multi cultural diversity of Indian Society. iv) Concept of linguistic diversity in relation to the Indian Situation.</p>	2	5

	<p>v) Regional Variation according to rural, urban, tribal characteristics.</p> <p>vi) Diversity as Difference: Meaning and Concept</p>	<p>1</p> <p>1</p> <p>1</p>	
July 2020	<p><u>Unit- II Concept of Disparity -1</u></p> <p><u>(10 Lectures)</u></p> <p>i) Meaning and Definition of Disparity as arising stratification and inequality</p> <p>ii) Disparity as arising out gender with special reference</p> <ul style="list-style-type: none"> • Violence against women • Female foeticide • Portrayal of women in media <p>iii) Inequalities faced by people with disabilities</p> <p>•</p> <p><u>Unit- III Concept of Disparity -2</u></p> <p><u>(10 Lectures)</u></p> <p>i) Inequalities manifested due to caste system and inter-group conflict</p> <p>ii) Inter-group conflicts arising out of communalism</p>	<p>4</p> <p>3</p> <p>3</p> <p>4</p> <p>2</p>	<p>10</p> <p>10</p>

August 2020	<p>iii) Regionalism and linguistic differences: Causes and effects.</p> <p style="text-align: center;"><u>Unit- IV The Indian Constitution</u></p> <p style="text-align: center;"><u>(10Lectures)</u></p> <p>i) Philosophy of Constitution</p> <p>ii) Structure of Constitution-Preamble, Main Body, Schedules</p> <p>iii) Fundamental Duties of the Indian Citizen- tolerance, peace, communal harmony</p> <p>iv) Basic features of the Constitution</p>	<p>4</p> <p>2</p> <p>4</p> <p>2</p> <p>2</p>	<p>10</p>
September 2020	<p style="text-align: center;"><u>Unit-V Significant Aspects Of political Processes</u></p> <p style="text-align: center;"><u>(08 Lectures)</u></p> <p>i) The party system in Indian Politics</p> <p>ii) Local self – Government in urban and rural areas.</p> <p>iii) Implications of 73rd and 74th Amedments.</p> <p>iv) Role of Significance of women’s in politics.</p>	<p>2</p> <p>2</p> <p>2</p> <p>2</p>	<p>8</p>

October 2020	<p style="text-align: center;"><u>Topics for project Guidance: Growing Social Problems In India</u></p> <ul style="list-style-type: none"> • Substance abuse_Impact on youth and challenges for the future • HIV/AIDS-awareness ,Prevention, treatment and services • Problems of elderly-Causes, implications and response • Issue of child labour-magnitude, causes, effects and response. • Child abuse-effects and ways to prevent • Trafficking of women-causes, effects and response <p style="text-align: center;">Examinations and Assessment</p>	<p style="text-align: center;">1</p> <p style="text-align: center;">2</p> <p style="text-align: center;">3</p> <p style="text-align: center;">3</p> <p style="text-align: center;">3</p> <p style="text-align: center;">3</p>	15

Semester: II

Month	Name of the Topic	Number of Lectures	Total lectures of the month
November 2020	<p style="text-align: center;"><u>Unit- 1 Globalization and Indian Society</u></p> <p style="text-align: center;"><u>(7 Lectures)</u></p> <p>III) Understanding the concept of liberalization, privatization and globalization</p> <p>IV) Growth of information and technology and communication and its impact</p> <p>V) Impact of globalization on industry:</p> <ul style="list-style-type: none">• Changes in employment• Increasing migration <p>VI) Changes in agrarian sector due to globalization</p> <ul style="list-style-type: none">• Rise in corporate farming• Increase in farmers suicides.	<p>2</p> <p>2</p> <p>2</p> <p>1</p>	7
December 2020	<p style="text-align: center;"><u>Unit- II Human Rights</u></p> <p style="text-align: center;"><u>(10 Lectures)</u></p>		10

	vi) Concept of Human Rights: Origin and evolution of the concept vii) The Universal Declaration of Human Rights viii) Human Rights constituents with special reference of Fundamental Rights stated in the Constitution.	3 5 2	
January 2021	<p style="text-align: center;"><u>Unit- III Ecology</u></p> <p style="text-align: center;"><u>(10 Lectures)</u></p> <p>VII) Ecology: Meaning and concept of Environment ,Ecology and their interconnectedness</p> <p>VIII) Environment as natural capital connection to quality of human life</p> <p>IX) Environmental Degradation-Causes and Impact on human life</p> <p>X) Sustainable Development –Concept and components ;poverty and Environment</p>	3 2 3 2	10
February 2021	<p style="text-align: center;"><u>Unit- III Understanding Stress and Conflict</u></p> <p style="text-align: center;"><u>(10 Lectures)</u></p> <p>ii) Causes of Stress and Conflict in individuals and society</p> <p>iii) Agents of Socialization and the role played by them in developing the individual</p> <p>vii) Significance of values, ethics and prejudices of the individual.</p>	2 2	10

	<p>viii) Significant factors in causing conflict in society: Stereotyping and prejudice.</p> <p>ix) Aggression and violence as the public expression of conflict</p>	<p>2</p> <p>2</p> <p>2</p>	
March 2021	<p><u>Unit- V Managing Stress and Conflict in Contemporary Society</u> <u>(08 Lectures)</u></p> <p>i) Types Of Conflicts and use of coping mechanisms for managing individual stress</p> <p>ii) Maslow’s theory of self-actualisation</p> <p>iv) Different methods of responding to conflicts in society.</p> <p>v) Conflict –resolution and efforts towards building peace and harmony in Society</p> <p><u>Topics For Project Guidance</u> <u>:Contemporary Societal Challenges</u></p> <ul style="list-style-type: none"> • Increasing Urbanization ,Problems of housing, health and sanitation • Changing lifestyles and impact on culture in a globalised world. • Farmer’s suicides and agrarian distress. • Debate regarding Genetically modified Crops • Development projects and Human Rights Violations. • Increasing crime/Suicides among youths. <p>Examinations and Assessment</p>	<p>2</p> <p>2</p> <p>2</p> <p>2</p> <p>2</p> <p>1</p> <p>2</p>	<p>8</p> <p>15</p>

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April 2021	Examinations and Assessment		